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ABSTRACT

The New Hampshire Technical Institute (NHTI) and the six New Hampshire Vocational-Technical Colleges (NHVTC) offer collegiate education preparing men and women for direct employment in business, industry, health, and service-related fields. At the completion of the 1980-81 academic year, 1036 students had graduated from 48 different programs offered by the college/institute system. As of October 30, 1981, 92% of the graduates had been satisfactorily placed: 74.4% of the graduates were employed full-time, 1.4% were employed part-time, 11.5% were continuing their education on a full-time basis, 0.4% were in the armed forces, 8.3% were seeking employment, and 4% were either not seeking employment or had an unknown status. Of the employed graduates, 94% were working in a job related to their college program and many had been placed as a result of the lifetime placement service provided by each institution. Graduates continued to show a preference for attending college, working, and living in New Hampshire, with 77% of the employed graduates working in the state. Working graduates were earning an average annual salary of $12,671. In addition to day programs, the Institute/College system offers degree programs, adult education, and apprentice courses through the Extension Division. This report provides a series of data tables with placement information for the NHTI and NHVTC graduates, as well as lists of extension courses and employers who interviewed 1981 graduates. (KL)

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# GRADUATES PLACEMENT REPORT

1981

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NEW HAMPSHIRE TECHNICAL INSTITUTE

and

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

HUGH J. GALLEN
GOVERNOR

# STATE OF NEW HAMPSHIRE

OFFICE OF THE GOVERNOR

STATE HOUSE · CONCORD, NEW HAMPSHIRE 03301

Last year, 1,036 men and women graduated from the state's six Vocational-Technical Colleges and Technical Institute. Despite an uncertain economy, 76 percent were working full-time by November 1, and 11 percent were continuing their education at four-year colleges.

Those working are earning a combined annual salary of $9.8 million. Average starting salaries range from $10,854 for business and management majors to $14,043 for engineering technology majors.

The College/Institute system was designed to provide New Hampshire Industry with skilled workers. Consistently, about 80 percent of the graduates do accept employment in the Granite State and about the same percentage actually commute to work from their home towns.

Everything has its price, and education is no exception. The remarkable fact in this case is that while the earning power of the new graduates this year is $9.8 million, the cost to the state to operate the seven institutions is just $6.4 million. The pay back is obvious.

Employment and salary data demonstrate beyond question that the College/Institute system is doing its intended job. The system is making a major contribution to the economic health of the Granite State.

It is a pleasure to give my full endorsement to this report and my unqualified support to the College/Institute system.

Sincerely,

Hugh J. Gallen

Hugh J. Gallen
Governor

STATE OF NEW HAMPSHIRE

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Hugh J. Gallen

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# 1981 ANNUAL SUMMARY
# PLACEMENT OF GRADUATES

The Post-Secondary Division of the New Hampshire State Department of Education administers the New Hampshire Technical Institute in Concord and the six New Hampshire Vocational-Technical Colleges in Berlin, Claremont, Laconia, Manchester, Nashua, and Portsmouth. These public, two-year Institutions are supported by State funds, student tuition, federal grants, and other miscellaneous revenues.

The New Hampshire Technical Institute and the Vocational-Technical Colleges offer collegiate education preparing women and men for direct employment in business, industry, health and service-related fields. Classroom instruction is supplemented with laboratory, shop, and clinical experiences. Instruction includes English, mathematics, science, and social science. Emphasis at the Technical Institute is placed on higher mathematics, physical science, technical subjects, and laboratory techniques. At the Vocational-Technical Colleges the emphasis is on planned practical experience with equipment used in business, industry, and the health fields. All allied health science programs include affiliation with appropriate medical facilities.

Depending upon program, Associate Degrees, Diplomas, or Certificates are awarded to graduates of the Colleges and Institute.

All seven Institutions are accredited by and are members of the New England Association of Schools and Colleges. All seven Institutions are approved for Veteran's Benefits. All health programs within the System are fully accredited by appropriate organizations and several Institutions have individual program accreditation. All Institutions are authorized under Federal law to enroll non-immigrant alien students.

# NEW HAMPSHIRE TECHNICAL INSTITUTE
# AND
# NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

| **FULL-TIME DAY PROGRAMS**<br>All programs lead to an Associate Degree except one-year programs | Concord | Berlin | Claremont | Laconia | Manchester | Nashua | Portsmouth |
|---|---|---|---|---|---|---|---|
| **Technical & Industrial Programs** | | | | | | | |
| Applied Computer Technology | | | | | | ● | |
| Architectural Engineering Technology | ● | | | | | | |
| Auto Body | | | | | | ● | |
| Automotive Services | | ● | | | ● | ● | ● |
| Building Construction | | | | | ● | | |
| Culinary Arts (2 yr. and 1 yr.) | | ● | | | | | |
| Drafting | | ● | ● | ● | ● | ● | ● |
| Electronic Engineering Technology | ● | | | | | | |
| Fire Protection | | | | ● | | | |
| Food Service Supervision | | ● | | | | | |
| Graphic Arts | | | | ● | | | |
| Heating, Ventilation, Air Conditioning | | | | | ● | | |
| Internal Combustion Engines | | | | ● | | | |
| Industrial Electricity | | ● | ● | ● | ● | | |
| Industrial Electronics | | ● | ● | ● | ● | | ● |
| Machine Operator (1 yr.) | | | ● | | | | |
| Machine Tool Processes | | ● | | | ● | ● | ● |
| Mechanical Engineering Technology | ● | | | | | | |
| Natural Resources Management | | ● | | | | | |
| Radio and TV Repair (1 yr.) | | ● | | | | | |
| Residential Electricity (1 yr.) | | | | ● | | | |
| Truck, Bus, Diesel | | | | | | ● | |
| Welding | | | | | ● | | |
| **Business Programs** | | | | | | | |
| Accounting | | ● | | | | ● | |
| Business Administration | ● | | | | | | |
| Electronic Data Processing | ● | | | | | | |
| Marketing Management | | | | | | ● | |
| Mid-Management | | ● | | | | | |
| Secretarial (1 yr. and 2 yr.) | | ● | ● | ● | | ● | |
| **Health Programs** | | | | | | | |
| Alcohol Counseling (1 yr.) | ● | | | | | | |
| Dental Assistant (1 yr.) | ● | | | | | | |
| Dental Hygiene | ● | | | | | | |
| *Emergency Health Care | ● | | | | | | |
| *Health Science | ● | | | | | | |
| Medical Assistant (1 yr. and 2 yr.) | | | ● | | | | |
| Medical Laboratory Technician (1 yr. Certificate) | | | ● | | | | |
| Medical Laboratory Technician (2 yr. Associate Degree) | | | ● | | | | |
| Medical Records Technician | | | ● | | | | |
| *Mental Health & Human Services | ● | | | | | | |
| Nursing (ADN) | ● | | | | | | |
| Occupational Therapy Assistant | | | ● | | | | |
| Physical Therapist Assistant | | | ● | | | | |
| Practical Nursing (1 yr.) | | ● | ● | | | | ● |
| Radiologic Technology (X-Ray) | ● | | | | | | |
| Respiratory Therapist | | | ● | | | | |
| **Special Programs (Non-Degree)** | | | | | | | |
| Pre-Technology | ● | | | | | | |
| Vestibule (preparatory for handicapped) | | | ● | | | | |
| *Admission Restricted | | | | | | | |

The College/Institute System graduated 1036 students from 48 different programs at the completion of the 1980-81 academic year. Despite a deepening national recession, job placements for our graduates continued to be excellent.

92% of our graduates were satisfactorily placed as of October 30, 1981 (discounting the 2% whose status could not be determined and the 2% who were not seeking employment).

Of the 1036 graduates, 785 or 76% were gainfully employed. It is highly significant that 94% of these employed graduates were working in a job directly or closely related to the program they studied at their Institute or College.

Many positions were obtained as a result of contacts between students and potential employers, arranged and fostered by the lifetime placement service provided at each Institution. Others resulted from continuation of former or current work-related associations. A glance through the last pages of the Report quickly confirms that New Hampshire and New England business and industry is very interested in this System's graduate who is well prepared for immediate employment in skilled and semi-professional occupations. Full time civilian employment is not the goal pursued by all our System's graduates. Additional collegiate education, military service, marriage, etc., are opportunities chosen by a significant portion of the graduates. 119 or 11% continued their education and 4 graduates joined the armed forces.

The graduates of the Institute/College System have always shown a decided preference to attend college, work, and live in New Hampshire and commute to their jobs from their home town if at all possible. The Institute/College System, which receives considerable financial assistance from State revenue, is thus able to return to New Hampshire human resources which, in turn, help support the State and the local communities. Of those graduates accepting employment, 77% accepted jobs within New Hampshire (Table VII), and 83% indicated they commute to the job from the town listed as their residence when they began their college or institute program.

Salary data for the 1981 graduating class is listed on Table IX. Average entry job salaries by job categories increased by 13% compared to average entry job salaries last year. It is estimated that all employed graduates will have a total gross dollar earning power of approximately $9,769,341 during their first year of employment.

Table X lists the business, industry, and health organizations whose representatives interviewed graduates, as well as those actually employing them. The list is long and impressive in terms of the diversity of business, industrial firms, and health services as well as its wide geographic distribution. It is also indicative of the interest that employers have in the System's graduates.

TABLE I

New Hampshire Post-Secondary Vocational-Technical Education System
Status of June 1981 Graduates as of November 1, 1981

| INSTITUTION | Number of Graduates | Employed Full Time | Employed Part Time | Continuing Education Full Time | Armed Forces | Seeking Employment | Not Seeking Employment | Status Unknown |
|---|---|---|---|---|---|---|---|---|
| Technical Institute Concord | 326 | 239 | 5 | 42 | 2 | 21 | 4 | 13 |
| Vocational-Technical Colleges | | | | | | | | |
| Berlin | 137 | 104 | 0 | 15 | 0 | 15 | 1 | 2 |
| Claremont | 175 | 128 | 0 | 34 | 1 | 7 | 4 | 1 |
| Laconia | 82 | 55 | 0 | 4 | 1 | 21 | 1 | 0 |
| Manchester | 117 | 100 | 0 | 11 | 0 | 1 | 2 | 3 |
| Nashua | 98 | 69 | 0 | 11 | 0 | 11 | 3 | 4 |
| Portsmouth | 101 | 76 | 9 | 2 | 0 | 10 | 4 | 0 |
| TOTAL | 1,036 | 771 | 14 | 119 | 4 | 86 | 19 | 23 |
| Percent | 100% | 74.4% | 1.4% | 11.5% | .4% | 8.3% | 1.8% | 2.2% |

## NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD

The New Hampshire Technical Institute graduated 326 seniors; 239 had accepted full-time employment as of November 1, 1981. Of these, 202 or 85% (Table VII) are employed within the State and 212 or 89% (Table VIII) are able to commute to work from the community they listed as their place of residence when they entered the Institute. 227 or 95% were employed in their major or closely related field.

Although Institute programs are designed to prepare students for immediate employment upon graduation, some graduates have always indicated a desire to continue their education on a full-time basis. This year 42 graduates, approximately 13% of the class, have reported they will continue in full-time educational programs (Table II).

The average annual starting salary for graduates employed full time by program is as follows: (Table IX)

| | |
|---|---|
| Architectural Engineering Technology | $12,785 |
| Electronic Engineering Technology | 15,436 |
| Mechanical Engineering Technology | 12,728 |
| Business Administration | 12,086 |
| Data Processing | 11,900 |
| Alcohol Counseling | 12,275 |
| Associate Degree Nursing | 13,925 |
| Dental Assistant | 8,050 |
| Dental Hygiene | 11,550 |
| Emergency Medical Care | 15,466 |
| Health Science | 11,373 |
| Mental Health | 11,373 |
| General Associate in Science | 17,525 |
| Radiologic Technology | 11,572 |
| Institutional Average | $13,005 |

The entry job titles, listed by graduates in Table III, indicate employment consistent with the educational goals and objectives of the New Hampshire Technical Institute.

TABLE II

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD
Status of 1981 Graduates by Program as of November 1, 1981

| | PROGRAM OF STUDY | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | AC | AET | BA | DA | DH | EDP | EET | EMC | GAS | MET | MH/HS | NU | XRA | TOTAL |
| Number Graduated | 6 | 26 | 22 | 13 | 21 | 41 | 40 | 6 | 11 | 23 | 20 | 81 | 16 | 326 |
| Employed Full Time | 5 | 17 | 14 | 9 | 13 | 34 | 25 | 3 | 9 | 11 | 10 | 74 | 15 | 239 |
| Employed Part Time | 0 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 5 |
| Continuing Education Full Time | 0 | 5 | 4 | 3 | 0 | 1 | 7 | 3 | 0 | 10 | 7 | 2 | 0 | 42 |
| Armed Forces | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 |
| Seeking Employment | 1 | 1 | 2 | 0 | 2 | 5 | 2 | 0 | 0 | 1 | 2 | 4 | 1 | 21 |
| Not Seeking Employment | 0 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 4 |
| Status Unknown | 0 | 2 | 0 | 0 | 3 | 0 | 6 | 0 | 2 | 0 | 0 | 0 | 0 | 13 |

AC - Alcohol Counseling
AET - Architectural Engineering Technology
BA - Business Administration
DA - Dental Assisting (1 year)
DH - Dental Hygiene
EDP - Electronic Data Processing
EET - Electronic Engineering Technology
EMC - Emergency Medical Care
GAS - General Associate in Science
MET - Mechanical Engineering Technology
MH/HS - Mental Health/Human Services
NU - Associate Degree Nursing
XRA - Radiologic Technology

TABLE II (Continued)

*The graduates continuing their education on a full-time basis listed the following institutions where they plan to enroll:

Bowman Grey School of Medicine
Wake Forest University
Box 7305 Reyolds Station
Winston-Salem, NC 27109

Illinois Institute of Technology
10 West 33rd Street
Chicago, Illinois 60616

Keene State College
Main Street
Keene, New Hampshire 03431

New England College
Henniker, New Hampshire 03242

New Hampshire College
2500 River Road
Manchester, New Hampshire 03104

Notre Dame College
2321 Elm Street
Manchester, New Hampshire 03104

Rochester Institute of Technology
One Lomb Memorial Drive
Rochester, New York 14623

St. Anselm College
St. Anselm Drive
Manchester, New Hampshire 03102

Shepherd College
Shepherd Town
West Virginia 25443

University of New Hampshire
Durham, New Hampshire 03824

University of New Hampshire
School of Lifelong Learning
Merrimack Valley Branch
RD 4, Hackett Hill Road
Merrimack, New Hampshire 03102

TABLE III

NEW HAMPSHIRE TECHNICAL INSTITUTE
Typical Entry Job Titles of Graduates Employed Full-Time

AET
Assistant Area Engineer
Design Drafter
Draftsman
Engineer Technician
Engineer Technician IV
Estimator
Inspector
Mapping Engineer

AC
Alcohol Abuse Counselor
Counselor
Instructor & Field Representative
Licensed Practical Nurse

BA (Banking & Finance)
Loan Officer

BA
Accounting Clerk
Administrative Assistant
Assistant Manager
Bookkeeping Machine Operator
Bookkeeper
Cashier
Jr. Accountant
Manager
Teller

DA
Dental Assistant

DH
Dental Hygienist

EDP
Air Controller
Computer Operator
Computer Programmer
Data Processing Supervisor
EDP Trainee
Eng. Tech. II
Installer Programmer
Junior Programmer
Night Manager
Programmer
Programmer - Analyst
Programmer - Trainee

EDP (Continued)
Receiver
Systems Programmer

EET
Computer Technician
Design Engineer
Electrician Technician
Field Service Technician
Junior Test Technician
Lab Technician Trainee
Meter Lab Technician
P.A. Technician
Pre-Test Technician
Skip Fitter - Apprentice
Senior Technician Associate
Technician
Test Technician

EMC
Ambulance Attendant
Associate Professional Operator
EMT - Paramedic

GAS
Administrative Assistant I
Assistant Associate Director
Bookkeeper
Contract Manager
Construction Inspector
Coordinating Executive Secretary
Foreman
Purchasing Director

MET
Assistant Engineer
Cost Estimator
Draftsman
Engineering Technician
Machinist
Machine Apprentice
Machine Operator
Machine Technologist

MH/HS
Alcohol Counselor
Assistant Manager
Data Processing Administrative Worker
Mental Health Worker I

TABLE III (Continued)

MH/HC (Continued)
Mental Health Worker II
P.A. I
Recreational Therapist

NUR
Charge Nurse
Emergency Room Nurse
Graduate Nurse
Professional Nurse
Psychiatric Nurse
Registered Nurse
Registered Nurse I
Staff Nurse

XRAY
Radiologic Technician
Staff Technician
X-Ray Technician

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH

The New Hampshire Vocational-Technical Colleges had 710 graduates in 1981. As of November 1, 1981, 532 graduates or 75% had accepted employment, 74% (393) of these are employed within the State, and 81% (422) are able to commute to work from the community they listed as their place of residence when they entered college. 499 or 94% indicated that they were employed in their major or a closely related field.

This year, 77 Vocational-Technical College graduates, approximately 11% of the class, plan to continue their education (Table IV); continuing a well-established trend.

This year 2 graduates elected to enter the military service.

The job titles listed by graduates in Table V again indicate employment consistent with the educational goals and objectives of the New Hampshire Vocational-Technical Colleges.

TABLE IV
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH
Status of 1981 Graduates by Program as of November 1, 1981

| | AB | ACC | ACT | AS | BC | CA | D | FP | GA | GAS | HRA | ICE | IEO | IEY | IT | MA | MDM | MLA | MLT | MM |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Graduated | 6 | 18 | 9 | 56 | 14 | 17 | 68 | 6 | 18 | 3 | 18 | 8 | 60 | 47 | 15 | 21 | 5 | 7 | 8 | 8 |
| Employed Full Time | 4 | 14 | 8 | 47 | 14 | 12 | 50 | 3 | 11 | 3 | 14 | 6 | 53 | 39 | 8 | 11 | 3 | 0 | 7 | 7 |
| Employed Part Time | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Continuing Education | 1 | 3 | 0 | 4 | 0 | 1 | 4 | 1 | 0 | 0 | 3 | 1 | 1 | 4 | 3 | 9 | 0 | 6 | 1 | 0 |
| Entering Service | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| Seeking Employment | 1 | 1 | 0 | 3 | 0 | 2 | 10 | 2 | 7 | 0 | 0 | 1 | 4 | 3 | 1 | 1 | 2 | 1 | 0 | 1 |
| Not Seeking Employment | 0 | 0 | 0 | 2 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 |
| Status Unknown | 0 | 0 | 1 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 1 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |

AB - Auto Body
ACC - Accounting
ACT - Applied Computer Technology
AS - Auto Service
BC - Building Construction
CA - Culinary Arts
D - Drafting
FP - Fire Protection
GA - Graphic Arts
GAS - General Associate in Science
HRA - Heating, Refrigeration, Air Conditioning
ICE - Internal Combustion Engines
IEO - Industrial Electronics
IEY - Industrial Electricity
IT - Interpreter Tutor Program
MA - Medical Assistant
MDM - Mid-Management
MLA - Medical Laboratory Assistant
MLT - Medical Laboratory Technician
MM - Marketing/Management

TABLE IV (Continued)
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH
Status of 1981 Graduates by Program as of November 1, 1981

| | MO | MRT | MTP | NRM | OTA | PN | PTA | RE | RT | RTV | SS | OYC | OYS | TBD | VP | W | TOTAL |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Graduated | 5 | 3 | 37 | 15 | 13 | 84 | 12 | 11 | 12 | 2 | 51 | 11 | 1 | 7 | 22 | 12 | 710 |
| Employed Full Time | 5 | 2 | 32 | 13 | 11 | 63 | 11 | 7 | 12 | 0 | 40 | 2 | 0 | 4 | 6 | 10 | 532 |
| Employed Part Time | 0 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| Continuing Education | 0 | 0 | 2 | 0 | 1 | 1 | 0 | 0 | 0 | 2 | 2 | 9 | 1 | 1 | 14 | 2 | 77 |
| Entering Service | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Seeking Employment | 0 | 1 | 3 | 2 | 0 | 8 | 0 | 3 | 0 | 0 | 6 | 0 | 0 | 1 | 1 | 0 | 65 |
| Not Seeking Employment | 0 | 0 | 0 | 0 | 1 | 3 | 1 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 15 |
| Status Unknown | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 10 |

MO - Machine Operator
MRT - Medical Records Technician
MTP - Machine Tool Processes
NRM - Natural Resources Management
OTA - Occupational Therapy Assistant
OYC - One Year Culinary Arts
OYS - One Year Secretarial
PN - Practical Nursing
PTA - Physical Therapy Assistant
RE - Residential Electricity
RT - Respiratory Therapist
RTV - Radio/TV Service
SS - Secretarial Science
TBD - Truck, Bus, Diesel
VP - Vestibule Program
W - Welding

TABLE IV (Continued)

*The 76 graduates planning to continue their education indicated they planned to attend the following colleges:

Central Data Institute
Burlington, Massachusetts

College of St. Joseph, The Provider
Rutland, Vermont

Galluadet College
Washington, D.C.

Johnson State College
Johnson, Vermont

Language Study
Germany

National Technical Institute
for the Deaf
Rochester, New York

New Hampshire Technical Institute
Concord, New Hampshire

New Hampshire Vocational-Technical
College
Berlin, New Hampshire

New Hampshire Vocational-Technical
College
Claremont, New Hampshire

New Hampshire Vocational-Technical
College
Laconia, New Hampshire

New Hampshire Vocational-Technical
College
Nashua, New Hampshire

New Hampshire Vocational-Technical
College
Portsmouth, New Hampshire

Northeastern University
Boston, Massachusetts

Plymouth State College
Plymouth, New Hampshire

Rivier College
Nashua, New Hampshire

St. Anselm College
Manchester, New Hampshire

Seattle Community College
Seattle, Washington

University of Lowell
Lowell, Massachusetts

University of Maine at Orono
Orono, Maine

Wyoming Technical Institute
Laramie, Wyoming

TABLE V

Representative Job Entry Titles of Graduates
of the Vocational-Technical Colleges at
Berlin, Claremont, Laconia, Manchester, Nashua, Portsmouth

Accountant
Accounting Assistant
Accounting Technician
Accounts Receivable Clerk
Apprentice Cameraman/Stripper
Apprentice Electrician
Assembler
Assistant Chef
Assistant Department Manager
Assistant Engineer
Assistant Engineering Technician
Assistant Manager Trainee
Assistant Repair Mechanic
Assistant Tool and Die Maker
Auto Body Repairman
Auto Body Repairman/Mechanic
Auto Body & Glass Repairman
Auto Machinist
Automotive Mechanic
Bookkeeper/Accountant
Cabinetmaker
Carpenter
Cashier
Charge Nurse
Chief Electronics Technician
Class B Drafter
Class B Machinist
Clerk
Clerk/Typist
Computer Operator
Computer Technician
Construction Worker
Cook
Cost Accountant
Customer Service Representative
Department Manager
Design Associate
Design Estimator
Detail Drafter
Detail Draftsperson
Detailer
Diesel Mechanic
Die Cutter Drafter
Drafter
Distance Truck Driver
Drafting Technician
Electrical Draftsman
Electrical Maintenance Technician
Electrician
Electrician's Helper
Electrician Trainee
Electronic Technician
Engineer & Surveyor
Engineering Aide
Engineering Technician
Engineer Trainee
Entry Draftsperson
Field Service Engineer
Financial Counselor
Fire Engineer
Fire Prevention Coordinator
First Cook
Fleet Mechanic
Foreman
Full Charge Bookkeeper
General Practical Nurse
General Practical Nurse Staff Nurse
General Serviceman
Graduate Practical Nurse
Graphic Artist
Grinding Specialist
HVAC Designer
HVAC Facility Technician
HVAC Mechanic
Head Cook
Industrial Electrician
Industrial Technologist
Injection Mold Mechanic
Inside Sales Manager Trainee
Inspector
Instructor
Installation Foreman
Installer Technician
Instrumentation and Control Technician
Interpreter Tutor
Job Estimator
Journeyman Electrician
Junior Design Drafter
Junior Engineer
Junior Executive
Junior Surveyor
Junior Repair Technician

TABLE V (Continued)

Keypunch Operator
Laboratory Assistant
Landscaper
Land Surveyor
Layout Man
Legal Secretary
Licensed Practical Nurse
Line Mechanic
Loan Clerk
Machine Adjuster
Machinist
Machinist Grade B
Machinist Set-Up Person
Machine Specialist
Management Trainee
Manager
Marine Electrical Engineer Trainee
Material Service Coordinator
Mechanic
Mechanical Detailer
Mechanical Engineering Technician
Mechanical Maintenance
Medical Assistant
Medical Laboratory Assistant
Medical Laboratory Technician
Medical Record Technician
Mental Health Worker
Mold Maker
Mold Maker's Assistant
Nursing Assistant
Occupational Therapist Assistant
Office Manager
Order Processor
Painter's Helper (Automotive)
Park Ranger
Parts Department Clerk
Partsman
Payroll Accounting Assistant
Physical Therapist Assistant
Prep and Line Cook
Pressman
Product Drafting Technician
Purchasing Clerk
Quality Control Inspector
R & R General Repair
Receiver
Receptionist
Recruiter Assistant
Refrigeration Technician
Regional Director
Registered Nurse
Reliability Technician
Repair Manager
Repair Technician
Residence Aide
Respiratory Therapist
Salesperson
Sanitary Technician
Saute Cook
Secretary
Secretary II
Secretary Class 5
Secretary/Paralegal
Secretary/Stenographer
Senior Detail Draftsman
Senior Secretary
Senior Technician
Service Technician
Serviceman
Service Manager
Service Mechanic
Staff Licensed Practical Nurse
Staff Nurse
Stockfitting Clerk
Store Manager
Stripper
Supervisor
Survey Technician
System Analysis Technician
Teacher's Aide
Technician
Technician Aide
Technical Representative
Telephone Field Technician
Test Technician
Test Technician I
Tool and Die Maker C
Tool Room Specialist
Tool Support Specialist Trainee
Travel Consultant
Tune-up Technician
Typesetter
Waste Water Treatment Plant Operator
Web Binder
Welder
Welding Coordinator
Word Processor

TABLE VI

Field of Employment Status of Technical Institute
and Vocational-Technical College Graduates Employed Full-Time

| Institute/ College | Employed Major Field | Percent Major | Employed Related Field | Percent Related | Employed Different Field | Percent Different |
|---|---|---|---|---|---|---|
| Concord | 213 | 89% | 14 | 6% | 12 | 5% |
| Berlin | 89 | 86% | 10 | 9% | 5 | 5% |
| Claremont | 107 | 84% | 11 | 8% | 10 | 8% |
| Laconia | 53 | 96% | 1 | 2% | 1 | 2% |
| Manchester | 87 | 87% | 0 | 0% | 13 | 13% |
| Nashua | 61 | 88% | 6 | 9% | 2 | 3% |
| Portsmouth | 70 | 92% | 4 | 5% | 2 | 3% |
| Total | 680 | 88% | 46 | 6% | 45 | 6% |

The fact that 94% of the employed graduates of the Technical Institute and Vocational-Technical Colleges entered the field for which they prepared graphically demonstrates the value of the system to the student, industry, and the State. The educational purpose of the Post-Secondary System is being fulfilled.

FIELD OF EMPLOYMENT

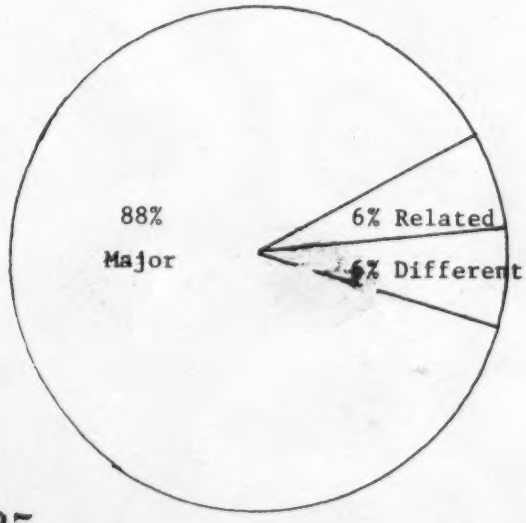


TABLE VII

In-State, Out-of-State Status of Technical Institute
And Vocational-Technical College Graduates Employed Full Time

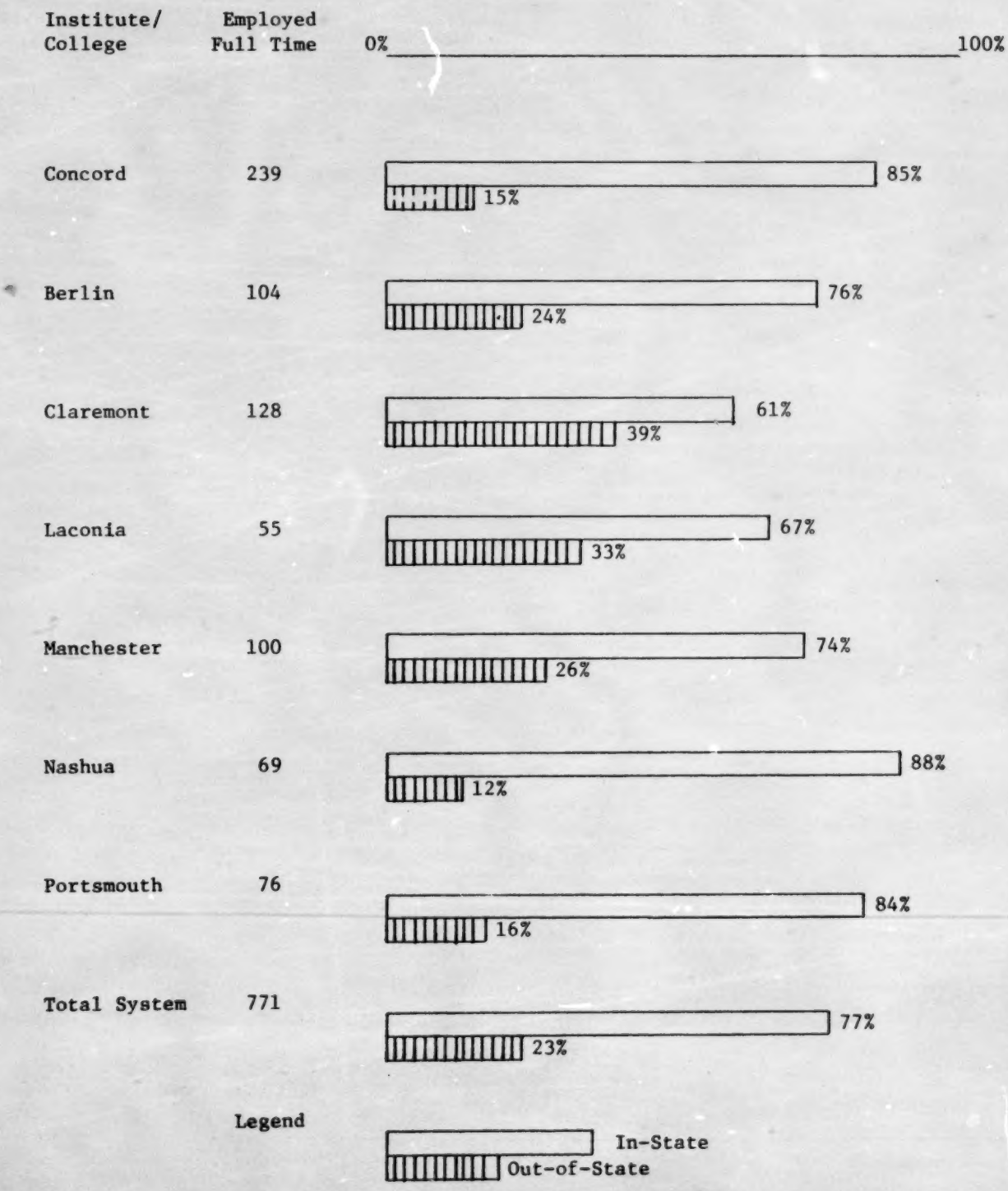
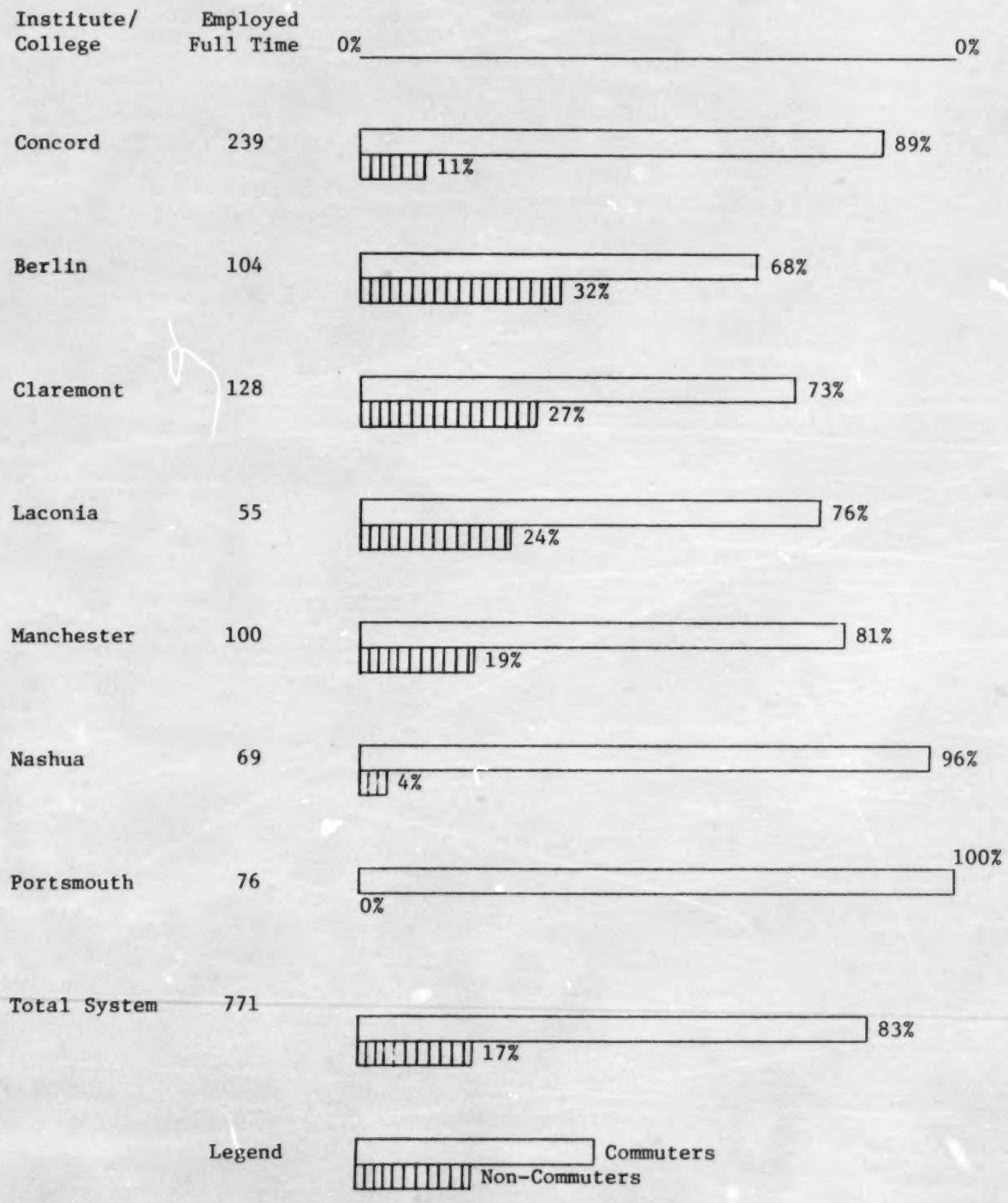


TABLE VII (Continued)

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges so that they could develop skilled workers, technicians and technologists as valuable resources to improve and bolster the State's economy. Since the Institute/College System has been established, evidence has shown that this has indeed occurred. This year 77% of the 1980 Graduates employed full-time are at work within the State of New Hampshire. The 23% who work out-of-state are generally employed in northern New England. Many who work out-of-state continue to live in New Hampshire.

TABLE VIII

Graduates Reported Commuting to Full-Time Jobs
From the Community Listed as Their Residence
At the Time They Enrolled in the Post-Secondary System




The data shown on this table compared with that shown on Table VII indicates that a number of those employed out-of-state continue to live in New Hampshire. This holds true particularly in Portsmouth, and the Merrimack Valley.

TABLE IX

Annual Salary Data for Graduates Employed
Full Time Based on Reported Salaries

Business and Management Majors

| Program | Number Reporting | High | Average | Low |
|---|---|---|---|---|
| Accounting | 11 | $13,000 | $ 9,746 | $ 8,000 |
| Business Administration | 7 | 15,100 | 12,086 | 8,800 |
| Data Processing | 26 | 23,000 | 14,077 | 10,000 |
| Marketing/Management | 6 | 10,000 | 9,015 | 8,000 |
| Mid-Management | 0 | -- | -- | -- |
| Secretarial | 32 | 12,500 | 8,691 | 4,680 |
| One-Year Secretarial | 0 | -- | -- | -- |

Average of all reported salaries (82) $10,854

Service Majors

| Program | Number Reporting | High | Average | Low |
|---|---|---|---|---|
| Automotive Services | 41 | $17,000 | $10,862 | $ 6,656 |
| Auto Body | 3 | 12,000 | 10,240 | 8,320 |
| Building Construction | 8 | 12,500 | 10,412 | 7,800 |
| Culinary Arts | 7 | 16,000 | 10,386 | 6,000 |
| Culinary Arts (1 year) | 1 | 10,400 | 10,400 | 10,400 |
| Fire Protection | 3 | 23,000 | 16,300 | 12,000 |
| Graphic Arts | 10 | 17,000 | 11,200 | 8,500 |
| Heating, Ref. & Air Cond. | 9 | 18,720 | 12,500 | 9,360 |
| Internal Combustion Engines | 3 | 12,000 | 11,200 | 9,500 |
| Natural Resources Management | 10 | 26,000 | 12,768 | 9,360 |
| Residential Electricity | 6 | 14,500 | 11,600 | 9,500 |
| Truck, Bus, Diesel | 3 | 14,280 | 12,740 | 11,440 |

Average of all reported salaries (104) $11,395

Health and Medical Service Majors

| Program | Number Reporting | High | Average | Low |
|---|---|---|---|---|
| Alcohol Counselor | 4 | $15,000 | $12,275 | $ 9,300 |
| Dental Assistant | 8 | 10,400 | 8,050 | 5,800 |
| Dental Hygiene | 6 | 13,500 | 11,550 | 8,000 |
| Emergency Medical Care | 3 | 21,000 | 15,466 | 10,400 |
| Health Science | 0 | -- | -- | -- |
| Interpreter - Tutor | 8 | 25,000 | 12,885 | 6,480 |
| Medical Assistant | 11 | 12,000 | 9,042 | 6,700 |
| Medical Laboratory Assistant | 0 | -- | -- | -- |

TABLE IX (Continued)

| Program | Number Reporting | High | Average | Low |
|---|---|---|---|---|
| Medical Laboratory Technician | 7 | $11,100 | $10,585 | $10,000 |
| Medical Records Technician | 2 | 10,300 | 10,090 | 9,880 |
| Mental Health | 9 | 19,000 | 11,373 | 9,000 |
| Nursing | 60 | 27,000 | 13,920 | 10,400 |
| Occupational Therapy Assistant | 11 | 13,000 | 10,054 | 5,500 |
| Practical Nursing | 58 | 14,100 | 10,372 | 8,000 |
| Physical Therapy Assistant | 11 | 15,000 | 10,462 | 8,400 |
| Respiratory Therapist | 12 | 16,000 | 13,265 | 12,000 |
| Vestibule Program | 6 | 16,150 | 10,708 | 5,600 |
| X-Ray | 8 | 13,000 | 11,572 | 9,000 |

Average of all reported salaries (224) $11,638

Engineering Technology Majors

| Program | Number Reporting | High | Average | Low |
|---|---|---|---|---|
| Architectural Engineering | 14 | $20,500 | $12,791 | $ 8,300 |
| Electronic Engineering | 22 | 24,000 | 15,436 | 12,000 |
| Mechanical Engineering | 10 | 17,680 | 12,728 | 11,000 |

Average of all reported salaries (46) $14,043

Industrial and Manufacturing Majors

| Program | Number Reporting | High | Average | Low |
|---|---|---|---|---|
| Applied Computer Technology | 7 | $20,000 | $16,000 | $14,000 |
| Drafting | 46 | 18,000 | 12,422 | 8,320 |
| Industrial Electricity | 31 | 18,500 | 12,915 | 7,800 |
| Industrial Electronics | 49 | 21,000 | 14,059 | 8,320 |
| Machine Operator | 5 | 20,000 | 11,780 | 8,000 |
| Machine Tool Processes | 29 | 19,000 | 13,235 | 8,000 |
| Welding | 11 | 29,224 | 15,759 | 9,800 |

Average of all reported salaries (178) $13,420

| | | | | |
|---|---|---|---|---|
| General Associate Degree | 8 | $28,000 | $17,525 | $11,500 |

Average of all reported salaries from all major areas (642) $12,671

## THE EXTENSION SERVICES

In addition to the Day School programs, the Institute/College System offers degree programs, adult education and apprentice courses through the Extension Division, primarily in the evening, at all locations. Courses are designed to meet the needs of adults who wish to improve skills, learn an avocation or work toward a degree while employed. A further service of the Extension Division is to provide special educational or training programs for business and industry, on campus or on site, whichever is more convenient for those involved.

Typical courses include:

Accounting
Anatomy & Physiology
Automotive Mechanics
Banking
Blueprint Reading
Building Construction
Business Law
Carpentry
Chemistry
Communication Skills
Data Processing
Digital Computers
Drafting
Economics
Electricity
Electronics
Energy Conservation
English
Financial Management
Firefighting
Heating & Refrigeration
Human Relations
Industrial Supervision
Insurance
Internal Combustion Engines
Leadership & Personal Development
Legal Terminology
Machine Operations
Machine Tool Processes
Management
Manufacturing Processes
Marketing
Mathematics
Medical Terminology
Metallurgy
Metric Conversion
National Electric Code
Nurse Aid Training
Personnel Administration
Photography
Physics
Psychology
Public Speaking
Quality Control
Real Estate
Residential Wiring
Salesmanship
Shorthand
Sign Language
Small Business Management
Small Engine Repairs
Sociology
Solar Energy
Speed Reading
Statistics
Supervision
Surveying
Taxes
Travel Arrangement Courses
Typing
Welding

Also offered are some enrichment courses in crafts, hobbies and semi-vocational subjects such as Bartending, Beekeeping, Cake Decorating, Chair Caning, Conversational French, Gourmet Cooking, Music, Guitar, History, Interior Decorating, Painting, and Upholstering.

Employers are encouraged to interview prospective graduates on campus.

Interviews can be arranged through the following persons:

Mr. Richard Mulcahy
Institute Counselor
N.H. Technical Institute
Fan Road, Concord, NH 03301
Telephone: 271-2531

Mr. Roger Berlinguette
Dean of Students
N.H. Voc-Tech College
1066 Front St., Manchester, NH 03102
Telephone: 668-6706

Mr. Norman Brown
Dean of Students
N.H. Voc-Tech College
Milan Road, Berlin, N.H. 03570
Telephone: 752-6333

Dr. Elise Tougas
Dean of Instruction
N.H. Voc-Tech College
505 Amherst St., Nashua, NH 03063
Telephone: 882-6923

Mr. Arthur Jillette
Dean of Special Services
N.H. Voc-Tech College
Hanover St. Ext., Claremont, NH 03743
Telephone: 542-7744

Mr. David Veno
Dean of Students
N.H. Voc-Tech College
150 Greenleaf Ave., Portsmouth, NH 03801
Telephone: 436-3423

Mr. Raymond LaPointe
Dean of Instruction
N.H. Voc-Tech College
Prescott Hill, Laconia, NH 03246
Telephone: 524-3207

It is the policy of the New Hampshire State Board of Education and the State Department of Education not to discriminate in their educational programs, activities, or employment practices on the basis of race, language, sex, age, or handicapping conditions, under the provisions of Title VI and IX of the 1972 Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Education of Handicapped Children's Act of 1976.

Information regarding compliance with these Acts may be obtained from the following persons:

Sex Discrimination, Title IX - Patricia Burkush, Office of the Commissioner of Education, Concord, New Hampshire 03301 (Telephone: 271-3196)

Racial or Language Discrimination - Victoria Richart, Division of Instruction, 64 North Main Street, Concord, New Hampshire 03301 (Telephone: 271-2565)

Handicapped Discrimination - Robert Kennedy, Division of Vocational Rehabilitation, 105 Loudon Road, Concord, New Hampshire 03301 (Telephone: 271-3121)

Inquiries concerning these areas may also be made to the Office of Civil Rights, Department of Health, Education and Welfare, Washington, D.C. 20425.

Employers Who Interviewed 1981 Graduates
Employers Who Either Made Offers To,
Or Hired Students, Are Marked With An Asterisk

| Company | Location |
|---|---|
| A & A Alarm Systems, Inc. | Manchester, New Hampshire |
| *Aavid Engineering | Laconia, New Hampshire |
| Ace Service Company, Inc. | Manchester, New Hampshire |
| ACR, Incorporated | Concord, New Hampshire |
| Action Business Machines | Wells, Maine |
| Acutest | Chelmsford, Massachusetts |
| *Advanced Circuit Technology | Nashua, New Hampshire |
| Advance Telephone & Communication Corp. | Hooksett, New Hampshire |
| A & E Machine Shop | Claremont, New Hampshire |
| *A. E. Maynard Engineering | Nashua, New Hampshire |
| Agway | Manchester, New Hampshire |
| Air Care Climate Control | Concord, New Hampshire |
| Alexanders Market | Hudson, New Hampshire |
| *Alice Peck Day Memorial Hospital | Lebanon, New Hampshire |
| Alpha Industries | Lawrence, Massachusetts |
| Alpine Press | Weymouth, Massachusetts |
| *Amatex | Meredith, New Hampshire |
| *A-Medical Ambulance Service, Inc. | Lowell, Massachusetts |
| American Design Homes | Keene, New Hampshire |
| *American International Insurance | Manchester, New Hampshire |
| *Amico Insurance Company | Wellesley, Massachusetts |
| A & M Instrument, Inc. | Portsmouth, New Hampshire |
| *Analogic (Data Processing) | Danvers, Massachusetts |
| Andover Wood Products | Andover, Maine |
| Andrew Servicing | Methuen, Massachusetts |
| *Androscoggin Valley Hospital | Berlin, New Hampshire |
| Armtec Industries, Inc. | Manchester, New Hampshire |
| *Austin-Gordon Design, Inc. | Nashua, New Hampshire |
| *Auto Fixit | Merrimack, New Hampshire |
| *Auto Mart | Berlin, New Hampshire |
| *Automatic Sprinklers | Shreveport, Louisiana |
| *Avco Company | Stratford, Connecticut |
| C.E. Avery Company | Newington, New Hampshire |
| Backroom Restaurant | Manchester, New Hampshire |
| Balco, Inc. | Concord, New Hampshire |
| *Baldpate Hospital | Georgetown, Massachusetts |
| Banks Chevrolet | Concord, New Hampshire |

| Company | Location |
|---|---|
| *Barrett Daffin & Carlan, Inc. | Tallahasses, Florida |
| H. D. Baumann | Portsmouth, New Hampshire |
| *B & B Associate | Nashua, New Hampshire |
| *Bedford Computers | Bedford, New Hampshire |
| *Beech Hill Hospital | Dublin, New Hampshire |
| Bell Telephone Laboratories | North Andover, Massachusetts |
| Bell Telephone Laboratories | Holmdel, New York |
| *Bennett & Foster | Mechanic Falls, Maine |
| *Berlin City Bank | Berlin, New Hampshire |
| *Berlin Auto Shop, Inc. | Berlin, New Hampshire |
| *Bersen - Peterson | Laconia, New Hampshire |
| *Bi Brac Co. | Amherst, New Hampshire |
| Black River Medical Group | Cavendish, Vermont |
| Gary Blake Auto Center | Exeter, New Hampshire |
| Blue Cross/Blue Shield | Concord, New Hampshire |
| Boise Cascade Company | Brattleboro, Vermont |
| *Bonnette, Page & Stone | Laconia, New Hampshire |
| *Bon Secours Hospital | Methuen, Massachusetts |
| *Boston YMCA at Sandy Island Camp | Center Harbor, New Hampshire |
| *Boyer's Auto Body | Hudson, New Hampshire |
| Bowditch Navigation Systems | Portsmouth, New Hampshire |
| *Brattleboro Memorial Hospital | Brattleboro, Vermont |
| *Bridge Construction | Manchester, New Hampshire |
| *Brigham Women's Hospital | Boston, Massachusetts |
| Brigum Tool and Die Processes | Portsmouth, New Hampshire |
| Brockway Plastics | Nashua, New Hampshire |
| *Browning Ferris Industry | Hudson, New Hampshire |
| *Bryant Grinder Corporation | Springfield, Vermont |
| Buctan Machine | North Adams, Massachusetts |
| Bunty Auto Sales | Weare, New Hampshire |
| *Burton Hall Trucking | Errol, New Hampshire |
| Butler Service Group | Plaistow, New Hampshire |
| *Calvin Fosters Machine Shop | Hardwick, Vermont |
| Cambion Thermionic Corporation | Pittsfield, New Hampshire |
| Camden Community Hospital | Camden, Maine |
| Camper's Showcase | Suncook, New Hampshire |
| Campus Hi-Fi | Manchester, New Hampshire |
| *Canadian Hearing Society | Ottawa, Ontario |
| Cantin Chevrolet | Laconia, New Hampshire |
| *Cape Agricultural Supply | Sandwich, Massachusetts |
| *Capital Cashiers | Concord, New Hampshire |
| Capital Cash Register | Concord, New Hampshire |
| Capital Dodge | Concord, New Hampshire |
| *Car-Land Auto Body | Manchester, New Hampshire |
| Cartier Electric | Manchester, New Hampshire |
| *Catholic Medical Center | Manchester, New Hampshire |

| Company | Location |
|---|---|
| *Cedar Crest | Westmoreland, New Hampshire |
| Centorr Associates, Inc. | Allenstown, New Hampshire |
| Central Maine Power | Portland, Maine |
| Central Vermont Railway | Brattleboro, Vermont |
| *Centronic Computer Data Corporation | Hudson, New Hampshire |
| *Centronics Sales & Service | Hudson, New Hampshire |
| Chadwick and Trefethen | Portsmouth, New Hampshire |
| Dave Chandonnet | Manchester, New Hampshire |
| *Cheshire County Savings Bank | Keene, New Hampshire |
| *Cheshire Hospital | Keene, New Hampshire |
| *Chubbs United Life | Concord, New Hampshire |
| *Cincinnati General Hospital | Cincinnati, Ohio |
| *Cincinnati Times | Cincinnati, Ohio |
| Ciro's Bakery | Andover, Massachusetts |
| *City of Concord, New Hampshire | Concord, New Hampshire |
| *City of Manchester | Manchester, New Hampshire |
| City Hospital | Stauton, Connecticut |
| *Claremont General Hospital | Claremont, New Hampshire |
| Claremont Savings Bank | Claremont, New Hampshire |
| Clarostat | Dover, New Hampshire |
| *Climate Air Control | Salem, New Hampshire |
| *Clyde-Garfield Oldsmobile Cadillac | Nashua, New Hampshire |
| *Colby-Sawyer College | New London, New Hampshire |
| *Colonial Imports Corp. | Nashua, New Hampshire |
| *Colonial Pharmacy | Newport, New Hampshire |
| Colt, Fairbanks | St. Johnsbury, Vermont |
| *Computerland of Nashua | Nashua, New Hampshire |
| *Community Alcohol Information | Concord, New Hampshire |
| Community Correction Center | Manchester, New Hampshire |
| Community Oil | Keene, New Hampshire |
| Computervision | Manchester, New Hampshire |
| *Concord Hospital | Concord, New Hampshire |
| *Concord Laboratory | Concord, New Hampshire |
| Concord Litho | Concord, New Hampshire |
| *Concord Mazda-Honda | Concord, New Hampshire |
| *Concord Savings Bank | Concord, New Hampshire |
| *Concord Steam Corporation | Concord, New Hampshire |
| *Cone-Blanchard | Windsor, Vermont |
| *Connecticut Valley Chipping | Plymouth, New Hampshire |
| *Consolidated Foods | Merrimack, New Hampshire |
| Consultants and Designers | Plaistow, New Hampshire |
| *Continental Cable Vision | Dover, New Hampshire |
| *Copp Electric | Meredith, New Hampshire |
| Corbin's Auto, Inc. | Merrimack, New Hampshire |
| *Cornors & Hoffman | Lisbon, New Hampshire |
| *Corson & Gruman Co. | Washington, D.C. |
| *Cottage Hospital | Woodsville, New Hampshire |
| Coulombe Real Estate | Berlin, New Hampshire |
| Countrymans Pleasure | Rutland, Vermont |

| Company | Location |
|---|---|
| *Country Village Health Care Center | Lancaster, New Hampshire |
| *Creare Innovations, Inc. | Hanover, New Hampshire |
| Creative Technology, Inc. | Milford, New Hampshire |
| *Crosstown Motors | Littleton, New Hampshire |
| *Crothwell Hospital Services | Wilmington, Delaware |
| *Currier Trucking | Gorham, New Hampshire |
| *Danny's Automotive Service Center | Henniker, New Hampshire |
| *Dartmouth Medical School Research Lab | Hanover, New Hampshire |
| Data General Corporation | Portsmouth, New Hampshire |
| *Data Royal | Concord, New Hampshire |
| *Davidson Rubber Company | Farmington, New Hampshire |
| *Davis Associates | New Hampton, New Hampshire |
| *D.B.I. Industries | South Burlington, Vermont |
| *Defense Logistic Agency | Nashua, New Hampshire |
| *DeNauw's Restaurant | Nashua, New Hampshire |
| *Department of the Interior | Sacramento, California |
| Department of Resources & Economic Development | Concord, New Hampshire |
| Derbyshire Publishing | Temple, New Hampshire |
| Dexter Corp./Hysol Division | Concord, New Hampshire |
| *Dialysis Service of New Hampshire | Concord, New Hampshire |
| Diaphragm Industries | Seabrook, New Hampshire |
| *Dicar | Pine Brook, New Jersey |
| *Dick's Auto Body | Hudson, New Hampshire |
| Dickson Holden Associates | Concord, New Hampshire |
| Dick's Turnpike Mobil | Manchester, New Hampshire |
| *Digital Corporation | Merrimack, New Hampshire |
| *Digital Corporation | Salem, New Hampshire |
| *D.J. Travel Service, Inc. | Merrimack, New Hampshire |
| Disogrin Industries Corporation | Manchester, New Hampshire |
| Dionne's Auto Body | Nashua, New Hampshire |
| *Dondero Elementary School | Portland, New Hampshire |
| *Dorman-Bogdonoff | Andover, Massachusetts |
| Duclos Auto Body | Manchester, New Hampshire |
| *Duke University Medical Center | Durham, North Carolina |
| *Dumais Beverages | Berlin, New Hampshire |
| Dunbar Wolfe | Randolph, Massachusetts |
| Dunkley Refrigeration | Mystic, Connecticut |
| *Dutile Refrigeration | Laconia, New Hampshire |
| *D'Uvra's Country Stop Restaurant | Ascutney, Vermont |
| *Eastern Maine Medical Center | Bangor, Maine |
| Eastern Refrigeration Service | Manchester, New Hampshire |
| Alexander Eastman Hospital | Derry, New Hampshire |
| *Harold Eastman Company | Concord, New Hampshire |
| Eastman Kodak | Rochester, New York |

| Company | Location |
|---|---|
| *Edison Electric | Manchester, New Hampshire |
| Effingham Elementary School | Effingham, New Hampshire |
| *Electric Corporation | Manchester, New Hampshire |
| Electronics Corporation of America | Londonderry, New Hampshire |
| Electro-Sonics | Keene, New Hampshire |
| *Elliot Hospital | Manchester, New Hampshire |
| Emhart | Manchester, New Hampshire |
| *Encode, Inc. | Newburyport, Massachusetts |
| Encore Shoe Company | Derry, New Hampshire |
| *Enertech Corporation | Norwich, Vermont |
| Environmental A/C | Plaistow, New Hampshire |
| *Environmental Engineers | Woodsville, New Hampshire |
| *Environmental Systems Western Co. | Concord, New Hampshire |
| *Equipment Company | Hudson, New Hampshire |
| *Estes Company | Bristol, New Hampshire |
| Esty's Texaco | Jefferson, New Hampshire |
| *Evans Printing | Concord, New Hampshire |
| Exeter Hospital | Exeter, New Hampshire |
| *Family Health Associates | Berlin, Vermont |
| *Farmers Home Administration | Concord, New Hampshire |
| *Farmers and Traders National Bank | Colebrook, New Hampshire |
| *Fasfax | Nashua, New Hampshire |
| Ralph Fellbaum | Manchester, New Hampshire |
| *Fifty-States/American Plastics | Las Vegas, Nevada |
| Fimbel Door | Nashua, New Hampshire |
| *First Federal Savings Bank | Nashua, New Hampshire |
| First National Stores | Berlin, Vermont |
| *First New Hampshire | Manchester, New Hampshire |
| Fishback, Boulos, Manzi Electrician Construction | Seabrook, New Hampshire |
| *Florida Grocery Mall | St. Petersburg, Florida |
| Forest Fuels Manufacturing Inc. | Keene, New Hampshire |
| Dr. Jane Forrest | Rochester, New Hampshire |
| *R.C. Foss & Sons Construction | Pittsfield, New Hampshire |
| Foster Grant Corporation | Leominster, Massachusetts |
| *Four Seasons Condominiums | Laconia, New Hampshire |
| *Franklin Regional Hospital | Franklin, New Hampshire |
| Frank Witcom Construction | Burlington, Vermont |
| Fred's Auto Service, Inc. | Bristol, New Hampshire |
| Frequency Sources | Chelmsford, Massachusetts |
| *Friendly Ice Cream | Nashua, New Hampshire |
| Friendly Restaurant | Lowell, Massachusetts |
| Frisbee Memorial Hospital | Rochester, New Hampshire |
| *Fryeburg Health Care Center | Fryeburg, Maine |
| *Furniture, Etc. | Portsmouth, New Hampshire |

| Company | Location |
|---|---|
| *Garofalo TV & Audio | Brattleboro, Vermont |
| *Garrison Stove Company | Claremont, New Hampshire |
| Gateway Motors | White River Junction, Vermont |
| *General Electric Co. | Burlington, Vermont |
| *General Electric Co. | Somersworth, New Hampshire |
| *Richard Gennings | New Castle, New Hampshire |
| *Georgia Pacific | Gilman, Vermont |
| Bill Gerard | Hopkinton, New Hampshire |
| Gervais Ford | Ayer, Massachusetts |
| *G.H. Bass & Co. | Berlin, New Hampshire |
| *Giguere Electric | Laconia, New Hampshire |
| Good Samaritan Hospital | Phoenix, Arizona |
| Goodyear Tire and Rubber Company | Concord, New Hampshire |
| *Gould Modicon | Andover, Massachusetts |
| Granite State Career Consultants | Portsmouth, New Hampshire |
| *Grant Geophysical | Nephi, Vermont |
| *Granite State Savings Bank | Somersworth, New Hampshire |
| Grappone Ford, Inc. | Bow, New Hampshire |
| Greenbriar Nursing Home | Nashua, New Hampshire |
| Paul Greenleaf, Electrician | Rye, New Hampshire |
| Griffin Construction | Portsmouth, New Hampshire |
| Dr. Walter J. Griffiths | Bellows Falls, Vermont |
| *Grinder Company | Springfield, Vermont |
| *Groveton Paper Mills | Groveton, New Hampshire |
| GTE Sylvania | Greenland, New Hampshire |
| *Hale Hospital | Haverhill, Massachusetts |
| *Hampshire Hills | Milford, New Hampshire |
| *Hampstead Hospital | Hampstead, New Hampshire |
| Hampton Motor Company | Hampton, New Hampshire |
| L.A. Hanna & Sons, Inc. | Stratham, New Hampshire |
| *Hanover Terrace Nursing Home | Hanover, New Hampshire |
| *Hanscom Air Force Base | Bedford, Massachusetts |
| *Harris Data Communications | Dallas, Texas |
| *Harris Press | Dover, New Hampshire |
| *Hartland Activity Center | Hartland, Vermont |
| *Harts Turkey Farm | Meredith, New Hampshire |
| *Robert M. Haselton | Newport, New Hampshire |
| *Havenwood Nursing Home | Concord, New Hampshire |
| *Haywood Refrigeration | Laconia, New Hampshire |
| Hazlett Strip Casting | Burlington, Vermont |
| *Helen Keller National Center for Deaf & Blind Youth & Adults | Sands Point, New York |
| *Hendrix | Manchester, New Hampshire |
| Henniker Machine & Fabrication, Inc. | Henniker, New Hampshire |
| Henry's Auto Body | Manchester, New Hampshire |
| *Heritage Realty Company | Bethel, Connecticut |
| *Hitchiner Manufacturing Company | Milford, New Hampshire |
| *Holson Company | Claremont, New Hampshire |
| Honda Automobiles Ltd., Inc. | Nashua, New Hampshire |

| Company | Location |
|---|---|
| Honeywell Protection Services | Manchester, New Hampshire |
| *Hostech | Manchester, New Hampshire |
| How-Mar Construction | Atkinson, New Hampshire |
| Household Finance Corporation | Newington, New Hampshire |
| Hudson Service | Hudson, New Hampshire |
| *Huggins Hospital | Wolfeboro, New Hampshire |
| *Hy-Ten Die & Development Corporation | Milford, New Hampshire |
| *IBM | Burlington, Massachusetts |
| *IBM | Burlington, Vermont |
| *IBM | Essex Junction, Vermont |
| IDS | Milford, New Hampshire |
| *Improved Plastics | Hudson, New Hampshire |
| Indian Head National Bank | Nashua, New Hampshire |
| *Industrial Machine Tool | Nashua, New Hampshire |
| *Infotecs | Manchester, New Hampshire |
| *Ingersoll-Rand (IMPC) | Nashua, New Hampshire |
| *Insurance Company of North America | Boston, Massachusetts |
| *Integral Data Systems | Milford, New Hampshire |
| *International Packing Corporation | Bristol, New Hampshire |
| Interstate Datsun | Methuen, Massachusetts |
| Interstate Transmission | Manchester, New Hampshire |
| Interstate Uniform | Nashua, New Hampshire |
| *Iona Savings Bank | Tilton, New Hampshire |
| *IPC | Ashland, New Hampshire |
| *Isaacson Structural Steel | Berlin, New Hampshire |
| Jarvis Tool & Die Company | Rochester, New Hampshire |
| *Jay's Marina | Winnisquam, New Hampshire |
| J. B. Associates | Billerica, Massachusetts |
| J. D. Engine Overhaul | Atkinson, New Hampshire |
| J & D Framing | Manchester, New Hampshire |
| *Jewish Home for the Aged | Portland, Maine |
| *J. F. McElwain | Nashua, New Hampshire |
| R. E. Jewett & Associates | Derry, New Hampshire |
| *JLC Electric | Moultonboro, New Hampshire |
| *Jim Reed's Service Station | Newport, Vermont |
| *Johnny's Shell | Salem, New Hampshire |
| Johnson Controls | Seabrook, New Hampshire |
| *Jones and Lampson | Springfield, Vermont |
| *Kahn, Brown & Bruno | Nashua, New Hampshire |
| *Kalwall Corporation, Inc. | Manchester, New Hampshire |
| Kearsarge Machine Inc. | Andover, New Hampshire |
| Keats, Inc. | Keene, New Hampshire |

| Company | Location |
|---|---|
| Keene Cheshire Hospital | Keene, New Hampshire |
| *Keene High School | Keene, New Hampshire |
| Kelton Motors, Inc. | White River Junction, Vermont |
| Kiely Associates | Providence, Rhode Island |
| *Kingsbury Machine Tool Co. | Keene, New Hampshire |
| *Kingston-Warren Company | Newfields, New Hampshire |
| *King Tool | Keene, New Hampshire |
| *K-Mart | Manchester, New Hampshire |
| *K-Mart | Salem, New Hampshire |
| *Kollsman, Inc. | Nashua, New Hampshire |
| *Kollsman Instrument Co. | Merrimack, New Hampshire |
| *Kooper - Librand | Manchester, New Hampshire |
| *Kruegger Construction | Concord, New Hampshire |
| *Lacasse Paving & Construction Co. | Berlin, New Hampshire |
| *Laconia State School | Laconia, New Hampshire |
| *Lahey Clinic Medical Center | Burlington, Massachusetts |
| Lake Region Tool | Tilton, New Hampshire |
| *Lakes Region General Hospital | Laconia, New Hampshire |
| R. J. Lamothe | Nashua, New Hampshire |
| Land Contractors | Stoddard, New Hampshire |
| Dr. Michael Lannon | Walpole, New Hampshire |
| *Larry's Homes | Gorham, New Hampshire |
| *Laurier Associates | Hudson, New Hampshire |
| Lawless Buick and Chevrolet | Wolfeboro, New Hampshire |
| *Lawrence General Hospital | Lawrence, Massachusetts |
| *Lebanon Family Health Center | Lebanon, New Hampshire |
| Lenox Machine | Lenox, Massachusetts |
| *Leonard, Prolman & Leonard | Nashua, New Hampshire |
| Dick Levy's Automotive | Portsmouth, New Hampshire |
| *Lewis Ford, Inc. | Colebrook, New Hampshire |
| *Liberty Mutual | Portsmouth, New Hampshire |
| Lincoln Press | Sanford, Maine |
| *Linne Energy | Conway, New Hampshire |
| *Little Gypsy Steak Room | Gorham, New Hampshire |
| *Littleton Hospital | Littleton, New Hampshire |
| L. J. Martell Livestock | Fairfax, Vermont |
| *Lobster Buoy, Inc. | Nashua, New Hampshire |
| Longchamps Electric | Manchester, New Hampshire |
| *Lorell Press | Avon, Massachusetts |
| Lorendo Construction | Manchester, New Hampshire |
| *Losert Farms | Ballston Lake, New York |
| Lums, Inc. | Burlington, Vermont |
| *Lyon Iron Works | Manchester, New Hampshire |

| Company | Location |
|---|---|
| *Maine Medical Center | Portland, Maine |
| Main Post and Beam Company | York Harbor, Maine |
| Main Water Power Department | Milton, New Hampshire |
| *Manchester Physical Therapy Services | Manchester, New Hampshire |
| Marc Bergeron Construction | Greenville, New Hampshire |
| Tom Marden | Manchester, New Hampshire |
| *Markem Corporation | Keene, New Hampshire |
| Mariner Yacht Company | E. Rochester, New Hampshire |
| *Marratee Memorial Hospital | Bradenton, Florida |
| *Mary Hitchcock Memorial Hospital | Hanover, New Hampshire |
| Masse Electric | W. Franklin, New Hampshire |
| Mayo Clinic Foundation | Rochester, New Hampshire |
| *McKerley Convalescent Center | Laconia, New Hampshire |
| *McKerley Nursing Home | Concord, New Hampshire |
| *McLaughlin Mayflower | Nashua, New Hampshire |
| *Meader & Company, Insurance, Inc. | Concord, New Hampshire |
| Mears Trust Company | Plaistow, New Hampshire |
| *Medical Pool | Manchester, New Hampshire |
| *Melcher & Prescott Agency | Laconia, New Hampshire |
| *Memorial Hospital | Nashua, New Hampshire |
| *Merchants Savings Bank | Nashua, New Hampshire |
| *Merchants Savings Bank | Merrimack, New Hampshire |
| Merrill Manor Nursing Home | Franklin, New Hampshire |
| Merrill Transport Co. | Burlington, Vermont |
| *Merrimack County Department of Employment and Training | Concord, New Hampshire |
| *Merrimack County Nursing Home | Boscawen, New Hampshire |
| Merrimack Tool and Die | Merrimack, New Hampshire |
| *Metropolitan General Hospital | Pinellas Park, Florida |
| *Metropolitan Life Insurance | Nashua, New Hampshire |
| Middle Street Texaco | Portsmouth, New Hampshire |
| Mid-Maine Medical Center | Waterville, Maine |
| Miniature Precision Bearings | Keene, New Hampshire |
| Microwave Associates | Burlington, Massachusetts |
| Miller Insulation Corporation | Hampton Falls, New Hampshire |
| *Modern Anidizing | North Adams, Massachusetts |
| *Monadnock Community Hospital | Peterborough, New Hampshire |
| *Morganny Electric | Danville, Vermont |
| *Mountain Top Inn | Chittenden, Vermont |
| *Mount Ascutney Hospital | Windsor, Vermont |
| *Mount Carmel Nursing Home | Manchester, New Hampshire |
| *Mount Washington Railway Company | Mount Washington, New Hampshire |
| Mulkin Corporation | Newport, Vermont |
| *Murray Printing | Boston, Massachusetts |
| Multiwire - New England | Nashua, New Hampshire |

| Company | Location |
|---|---|
| Nashua Corporation | Portland, Maine |
| *Nashua Industrial Machine | Nashua, New Hampshire |
| National Bureau of Investigation | Dover, New Hampshire |
| National Cash Register | North Hampton, New Hampshire |
| *National Power Products | Belmont, New Hampshire |
| *New Developments Co. | Nashua, New Hampshire |
| *New England Imports | Nashua, New Hampshire |
| *New England Electric & Machine Co. | Pawtucket, Rhode Island |
| *New Hampshire Ball Bearing | Peterborough, New Hampshire |
| *New Hampshire College | Hooksett, New Hampshire |
| *New Hampshire Explosives | Concord, New Hampshire |
| New Hampshire Humane Society | Laconia, New Hampshire |
| New Hampshire Motor Sales | Concord, New Hampshire |
| *New Hampshire Post-Secondary Commission | Concord, New Hampshire |
| *New Hampshire State Hospital | Concord, New Hampshire |
| New Hampshire Security Guard Service, Inc. | Manchester, New Hampshire |
| *New Hampshire Vocational-Technical College | Claremont, New Hampshire |
| *New Hampshire Vocational-Technical College | Berlin, New Hampshire |
| *State of New Hampshire | Concord, New Hampshire |
| State of New Hampshire - Central Data Processing | Concord, New Hampshire |
| *State of New Hampshire - Vocational Technical Education | Concord, New Hampshire |
| State of New Hampshire - Mental Health | Concord, New Hampshire |
| *State of New Hampshire - Public Works and Highways | Concord, New Hampshire |
| *State of New Hampshire - Technical Institute | Concord, New Hampshire |
| *New Haven - Vale Hospital | New Haven, Connecticut |
| *New Jersey Industries | Lebanon, New Hampshire |
| *New London Hospital | New London, New Hampshire |
| *Newport Hospital | Newport, New Hampshire |
| *Newport High School | Newport, New Hampshire |
| *North Citco | Concord, New Hampshire |
| *North Country Hospital and Health Center | Newport, Vermont |
| *Northeast Development | Newton, Massachusetts |
| Northeast Electronics | Concord, New Hampshire |
| *Northeastern Medical Association | New London, New Hampshire |
| *Northern Telecom | Concord, New Hampshire |
| North Hampton Shell | North Hampton, New Hampshire |
| *Norwich Day Care Center | Norwich, Vermont |
| *Nova Nutrition Center | Keene, New Hampshire |
| | Milford, New Hampshire |
| D. G. O'Brien | Seabrook, New Hampshire |
| *Papa Gino's | Claremont, New Hampshire |
| *Parkview Community Hospital | Riverside, California |
| Parts Plus Automotive | Portsmouth, New Hampshire |
| *Paul A. Dever School | Taunton, Massachusetts |

| Company | Location |
|---|---|
| Paul A. Dever School | Taunton, Massachusetts |
| *P & C Stores, Inc. | Claremont, New Hampshire |
| *Peace Corps | Washington, DC |
| *Pease Air Force Base | Keene, New Hampshire |
| Penobscot Bay Medical Center | Rockland, Maine |
| Peoples Landry | Seabrook, New Hampshire |
| *Perkins Country Collection | Jackson, New Hampshire |
| Philbrick's Sports World | North Hampton, New Hampshire |
| Plasma Materials | Manchester, New Hampshire |
| *Plymouth State College | Plymouth, New Hampshire |
| *Point Breeze Resort | Wolfeboro, New Hampshire |
| *Poole Brook Farm | W. Haverhill, New Hampshire |
| *Pope Machinery | Haverhill, Massachusetts |
| *Portland Pipeline Corporation | So. Portland, Maine |
| *Portsmouth Hospital | Portsmouth, New Hampshire |
| *Portsmouth Naval Yard | Portsmouth, New Hampshire |
| Potter Institute | Gonic, New Hampshire |
| *Poultney Elementary School | Poultney, Vermont |
| *Precision Imports | Manchester, New Hampshire |
| Precision Machine | Middleton, Massachusetts |
| Precision Mini Ballbearing | Wilton, New Hampshire |
| *Preview Products | Manchester, New Hampshire |
| *Priest Sales and Service | Newmarket, New Hampshire |
| Prime Tannery | Berwick, Maine |
| *Production Process | Londonderry, New Hampshire |
| *Professional Physical Therapy Associates | El Paso, Texas |
| *Project Second Start | Concord, New Hampshire |
| *Public Service Company of New Hampshire | Bristol, New Hampshire |
| *Public Service Company of New Hampshire | Manchester, New Hampshire |
| *Pullman - Higgins | Seabrook, New Hampshire |
| *Quality Metals | Manchester, New Hampshire |
| Quality Business Machines | Dover, New Hampshire |
| *Queen City Toyota | Manchester, New Hampshire |
| *Radio Shack | Claremont, New Hampshire |
| *Radio Shack | Newington, New Hampshire |
| *Ralph's Truck Sales | Portsmouth, New Hampshire |
| Ramshe Reache Co. | Burlington, Massachusetts |
| *Randolph Electric | Concord, New Hampshire |
| Ray's Tool and Die Company | Rochester, New Hampshire |
| *Raytheon | Methuen, Massachusetts |
| RCA | Burlington, Massachusetts |
| R.D.F. Inc. | Hudson, New Hampshire |
| *Red Parka Pub | North Conway, New Hampshire |
| Rehabilitation Center | Portsmouth, New Hampshire |
| *Research Services | Charlestown, New Hampshire |
| *Retailers Electric | Woburn, Massachusetts |

| Company | Location |
|---|---|
| *Rich & Burns Attorney's Office | Berlin, New Hampshire |
| *Rich's Department Store | Berlin, New Hampshire |
| *Right-On-Target | Somersworth, New Hampshire |
| Rival Precision, Inc. | Laconia, New Hampshire |
| *Riverside Restaurant | Brookline, New Hampshire |
| *Robbins Auto Parts | Dover, New Hampshire |
| *Robert H. Bolduc Trucking | Hudson, New Hampshire |
| Scott Robertson | Concord, New Hampshire |
| Rochester Mobile Station | Rochester, New Hampshire |
| *Rockingham Memorial Hospital | Bellows Falls, Vermont |
| Rockingham Nursing Home | Brentwood, New Hampshire |
| Roger's Mobile Station | North Hampton, New Hampshire |
| *Royal Palm School | W. Palm Beach, Florida |
| *Rumford Community Hospital | Rumford, Maine |
| *Russell Marine Corp. | Dracut, Massachusetts |
| *Ryan's Garage | Center Ossipee, New Hampshire |
| St. Elizabeth Hospital | Reno, Nevada |
| St. John's Hospital | Lowell, Massachusetts |
| *St. Joseph Hospital | Nashua, New Hampshire |
| *St. Luke's Medical Center | Berlin, New Hampshire |
| *St. Vincent de Paul Nursing Home | Berlin, New Hampshire |
| *Salem Haven | Salem, New Hampshire |
| *Samuel Eastman Co. | Candia, New Hampshire |
| *Sanborn Farm Roofing | Candia, New Hampshire |
| *Sanders Associates | Merrimack, New Hampshire |
| *Sanders Associates | Nashua, New Hampshire |
| *Saudi Arabia Construction Company Lmtd. | Riyalh, Saudi Arabia |
| *Sawyers Restaurant | Plaistow, New Hampshire |
| Scottish Lion Restaurant | North Conway, New Hampshire |
| *Seabrook Nuclear Power Plant | Seabrook, New Hampshire |
| *Seacoast Beauty Supply | Portsmouth, New Hampshire |
| *Sears, Roebuck & Company | Concord, New Hampshire |
| Sears, Roebuck & Company | Manchester, New Hampshire |
| Sentinel Printing | Keene, New Hampshire |
| *Sequoia Hospital | Redwood City, California |
| *Sherwin-Williams Co. | Berlin, New Hampshire |
| Smith Office Equipment | Portsmouth, New Hampshire |
| Smith Paint Company | Weymouth, Massachusetts |
| Snowdon Associates | Portsmouth, New Hampshire |
| *Solid Wall Builders | Newport, New Hampshire |
| *Spaulding Inn Club | Whitefield, New Hampshire |
| *Speare Hospital | Plymouth, New Hampshire |
| *Speare House | Lowell, Massachusetts |
| *Sperry Co. | Watertown, Massachusetts |
| Spherex, Inc. | Seabrook, New Hampshire |
| *Split Ball-Bearing | Lebanon, New Hampshire |
| *Sprague Electric | Concord, New Hampshire |
| *Springfield Hospital | Springfield, Vermont |
| *Springfield Pediatric Association | Springfield, Vermont |

| Company | Location |
|---|---|
| Stanford University Hospital | Palo Alto, California |
| State of Connecticut | Stanton, Connecticut |
| *Steenbeke Company | Boscawen, New Hampshire |
| *Stone & Webster | Boston, Massachusetts |
| Strafford Learning Center | Somersworth, New Hampshire |
| Strogen's Refrigeration | Gonic, New Hampshire |
| Structures Unlimited | Manchester, New Hampshire |
| *Stuart's Department Store | Billerica, Massachusetts |
| *Sturm-Ruger | Newport, New Hampshire |
| *Sullivan County Nursing Home | Claremont, New Hampshire |
| *Sullivan County Superior Court | Newport, New Hampshire |
| *Summa Four | Concord, New Hampshire |
| Summit Packaging | Manchester, New Hampshire |
| *Sunset Design Company | Pittsburgh, Pennsylvania |
| Swanson Engineering | Nashua, New Hampshire |
| *Swerline's Auto Service | Arlington, Texas |
| Talerico Pontiac-Chevrolet | Milford, New Hampshire |
| *Tanners Restaurant | Ansonia, Connecticut |
| TEA | Harrisville, New Hampshire |
| Tech Hi-Fi | Manchester, New Hampshire |
| *TECO | Winnisquam, New Hampshire |
| *Tech Resources | Amherst, New Hampshire |
| *Teradyne | Nashua, New Hampshire |
| *Texas Instruments | Attleboro, Massachusetts |
| *Thadeus Thorne, Inc. | Conway, New Hampshire |
| *Thompson Electric | Plymouth, New Hampshire |
| *Tillotson Rubber Co. | Dixville Notch, New Hampshire |
| Tire Town Service | Merrimack, New Hampshire |
| Tobey Co. | Eliot, Maine |
| *Treisman's | Nashua, New Hampshire |
| Tucker's Garage | Portsmouth, New Hampshire |
| Tulley Buick-Pontiac, Inc. | Nashua, New Hampshire |
| Tune-Up Technicians | Portsmouth, New Hampshire |
| Tup-Goodhue Marine | Center Harbor, New Hampshire |
| *Turners Falls Public Works | Turners Falls, Massachusetts |
| *Hayward Tyler Pump Company | Burlington, Vermont |
| U-Haul | Dover, New Hampshire |
| *Union Mutual | Portland, Maine |
| *United States Army National Guard | Manchester, New Hampshire |
| University of New Hampshire | Durham, New Hampshire |
| *Universal Design | Hartford, Connecticut |
| Univex Corporation | Salem, New Hampshire |
| Up Country Saloon | North Conway, New Hampshire |
| *Upper Valley Physicians Center | White River Junction, Vermont |

| Company | Location |
|---|---|
| *Vac-Hyd | Woburn, Massachusetts |
| *Varian Associates | Beverly, Massachusetts |
| *Vaughn House, Inc. | Austin, Texas |
| *Velcro | Manchester, New Hampshire |
| *Vernitron | Laconia, New Hampshire |
| *Veterans Administration Hospital | Manchester, New Hampshire |
| *Veterans Administration Hospital | West Roxbury, Massachusetts |
| *Veterans Administration Hospital | White River Junction, Vermont |
| *Vici Nursing Home | Vici, Oklahoma |
| *Village Food Stores | Derry, New Hampshire |
| *Vincent Alsfield, Certified Public Accountant | Wilton, New Hampshire |
| *Vitronics Corporation | Newburyport, Massachusetts |
| *Wang Laboratories | Tewksbury, Massachusetts |
| *Waste Water Treatment Plant | Gorham, New Hampshire |
| Washington Estates | Manchester, New Hampshire |
| *Weeks Memorial Hospital | Groveton, New Hampshire |
| *Wentworth-Douglass Hospital | Dover, New Hampshire |
| Wentworth Nursing Home | Portsmouth, New Hampshire |
| *Westwood Lodge Corporation | Westwood, Massachusetts |
| *Wetteran Corporation | Keene, New Hampshire |
| White Mountain Survey and Engineers | West Ossipee, New Hampshire |
| *Whitney Blake Company | Bellows Falls, Vermont |
| *White's Buick | Manchester, New Hampshire |
| *Wilcom | Laconia, New Hampshire |
| *Wilman Press | Concord, New Hampshire |
| *Winterbrook | Meredith, New Hampshire |
| WKXR Radio Station | Exeter, New Hampshire |
| WMC Corporation | Portsmouth, New Hampshire |
| *Woburn Nursing Home | Woburn, Massachusetts |
| WOKQ Radio Station | Dover, New Hampshire |
| Women's Supportive Services | Claremont, New Hampshire |
| *Woodsville Cottage Hospital | Dover, New Hampshire |
| *Woodward Memorial Hospital | Woodward, Oklahoma |
| *Worcester South High School | Worcester, Massachusetts |
| *X-L Corporation | Nashua, New Hampshire |
| Yankee Auto Service Center | Hudson, New Hampshire |
| Frank Yanco's Pontiac-Cadillac | Manchester, New Hampshire |
| Yum Yum Bakery | Plaistow, New Hampshire |
| Zaino Associates | Cranston, Rhode Island |

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